

The Fletcher-Terry Company offers three levels of equipment packages to help get you started on your way to offering framing services to your photo customers. The packages outlined provide you different levels of in-house capabilities for assembling frames. You can also increase your capability by adding equipment as your business and profits begin to grow.

\$1,600 Investment*

2200™ Mat Cutter; FrameMaster®/FlexiMaster® Point Driver; Manual Glass Cutters

The tasks of mat cutting, glass cutting, and fitting are all served by the equipment and tools proposed in this grouping.

At this entry level, you may purchase frames already joined together, or as separate mitered pieces commonly known as "chops", that would be assembled in your shop. In small quantities, joining may be accomplished most economically by gluing and clamping the pieces in a vice, then driving small nails (brads) in each corner. Most suppliers also offer frame chops designed for plastic inserts, called "thumbnails". This method requires only the application of glue, and no tools are necessary to join the corners.



\$2,500 Investment*

2200™ Mat Cutter; Gemini Pro or Titan Cutter/Trimmer; FrameMaster®/FlexiMaster® Point Driver; Manual Glass Cutters

The addition of a Titan or Gemini Pro cutter/trimmer enables greater speed, convenience, and versatility in all cutting and trimming operations needed for photo paper and digital graphics. Frame joining and mounting would still be handled as described above.



\$4,000 Investment*

2200™ Mat Cutter; Gemini Pro or Titan Cutter/Trimmer; FrameMaster®/FlexiMaster® Point Driver; 3000®/3100® Multi-Material Cutter

Another option is to use a wall-mounted multi-material cutter instead of a tabletop cutter. This option saves valuable space on your tabletop work area if you have limited space. A wall-mounted cutter also adds the ability to score glass and acrylic as well as board materials with optimum speed, convenience and safety.



With these affordable, easy-to-use framing tools, you can provide valuable new products and services to your existing customer base and, in turn, grow your profits. Fletcher also offers advanced framing equipment to accommodate your growing needs as your business expands and the demand for framing services in your shop grows.

For more detailed information on these products, visit us at www.fletcher-terry.com

*Based on MSRP; Fletcher sells product through authorized distributors

